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# THE OPPORTUNITY

122,078 SF BUILDING

13.4

C-3

\$12.9M

\$106
PER SF

PURCHASE PRICE

#### **DEVELOPMENT OPPORTUNITY HIGHEST AND BEST USE: RETAIL CENTER WITH PADS**

As exclusive advisor to the County of Sutter ("the County"), Turton Commercial Real Estate is pleased to share for sale 850 Gray Avenue (the "Property"), possibly the best undeveloped retail site in Sutter or Yuba Counties.

This premier retail site is 13.4 acres located within a quarter mile of both Highway 99 and Highway 20 in the heart of Yuba City. The 122,078 square foot ("SF") building built in 1975 consists of two sections: One 34,866 SF portion consisting of 5 retail spaces and one single space of approximately 90,000 SF formerly occupied by K-Mart.

The 13.4 acre site is actually an assemblage of three separate parcels of which the east-

ernmost parcel includes 456 SF of Gray Avenue frontage affording the likely possibility of two or three separate pad sites for quick service restaurants ("QSR"s).

The Property enjoys an outstanding retail location with marquee signage easily visible from Highway 99 and its healthy vehicle counts of 37,080 per day. The site is also located within a quarter-mile of the Sutter Avenue/Hwy 99 off and on-ramp.

The property also enjoys generous Gray Avenue frontage with traffic accounts in excess of 13,100 vehicles per day.

Just a few hundred yards north of the Property Yuba Sutter Marketplace with retailers such as Burlington, Ross, JC Penney and Verizon boasting 3,600,000 visits per year. These visits do not even include other national retailers immediately surrounding the site like Target, Panera, Bank of America and Chipotle.

In addition, the Property has several modest size leases providing approximately \$20,000 in monthly income plus pro-rata NNN reimbursements while the buyer completes the planning process.

The Property represents a true "value-add" retail development opportunity and is being offered at the price of \$12,600,000 representing \$103 per SF for the building or approximately \$21.50 per SF for the land.













## DOES IT GET ANY BETTER?

- Potential 13 acre retail site situated close to Highway 99 with Marque visible signage
- Within a quarter mile of an existing retail site along Gray Avenue featuring over 3.8 M visits per year
- Over 37,000 vehicles per day on Highway 99 and over 13,100 vehicles per day on Gray Avenue
- Likely potential for 2 or 3 retail pad sites fronting Gray Ave
- Priced at approximately \$106/SF for building and \$22.10 for the land
- Modest in-place cash flow from some existing tenants





#### OVERVIEW:

 Address:
 812-850 Gray Avenue, Yuba City, CA 95991

 Parcel Numbers:
 52-014-002, 52-020-021 and 52-020-022

Land Area (SF): 583,705 Square Feet

Land Area (AC): 13.38 Acres

Building Size:122,078 Square FeetZoning:General Commercial (C-3)General Plan Designation:Regional Commercial

.....

#### ECONOMICS:

**Price:** \$12,900,00.00

Price Per Building SF: \$106 Price Per Land SF: \$22.10

**Occupancy:**  $\pm 29,500 \text{ SF}$  - approximately 24%

#### **UTILITY DETAILS:**

Electricity: PG&E Gas: PG&E

Water: City of Yuba City

Sewer/Trash: City of Yuba City, Recology

Storm Drain: City of Yuba City

Fiber: No fiber currently installed but Comcast, AT&T can provide fiber connectivity

Internet Provider: Comcas

Security: Multiple vendors available (County uses Alarm.com systems and Pride Security for patrol)

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#### SEISMIC/FLOOD/ENVIRONMENTAL:

Fault Zone: EQ Zapp - Not within Zone. PCA - Seismic Zone 3, an area with moderate to high probability of damaging ground motion

Flood Zone: Zone C - defined as minimal risk areas outside the 1-percent and 0.2-percent-annual-chance floodplains

**Environmental Status:** 2021 Phase 1 Environmental Report completed with no further action required

1X+

#### **BUILDING OVERVIEW:**

Year built1975Gross building area122,078 SFNet rentable area122,078 SFNumber of tenant spacesFive (5)

Foundation / Substructure Concrete slab-on-grade with perimeter and interior footings under load bearing structures

None - below grade portions not present

**Superstructure** Single story construction with interior pipe columns

CMU block exterior walls, wood glulam beams

Exterior shell is concrete masonry unit load bearing walls with steel framing

**Roof** Low pitched plywood roof

Was evaluated by a roof contractor through the County and determined to have an additional 15-20 years of useful life

Façade Concrete masonry units and stucco

Brick masonry and metal panels

**Roof type** Low-slope roof covered with built-up roofing with mineral-surfaced cap sheet

Parking area Asphalt paved surface lots

Parking space count 390

**HVAC system** Eight (8) Rooftop package units:

5 - 32 ton units 1 - 20 ton unit 1 - 7 ton unit 3 - 5 ton units

Water supply piping Copper

Electrical branch wiring PG&E 277/480V

1000 Ampere service that supplies a main switchboard in the main electrical room near the back of the building.

There are three spare breakers available

Pad mounted PG&E transformer is located outside, adjacent to the building

Fire suppression Wet-pipe sprinkler system serviced by an 8" fire water main

Additional chemical fire suppression system

0.6

# THE LOCATION

83,486
POPULATION

\$316,292

MEDIAN HOME VALUE

4,375
BUSINESSES

\$56,151

MEDIAN HOUSEHOLD INCOME

2024 COSTAR 3-MILE RADIUS OF PROPERTY

#### YUBA CITY - AGRICULTURAL, ECONOMIC & SOCIAL HUB OF THE YUBA-SUTTER REGION

850 Gray Avenue enjoys one of, if not, the most ideal development locations in the entire Yuba City region. Situated just a few blocks and two right-turns from the Highway 99/Sutter Avenue exit, 850 Gray Avenue is true diamond in the rough for an experienced retail developer.

Centrally located in the heart of Yuba City with immediate access to both Highway 99 and Highway 20, any development would easily benefit from the 83,486 residents located within a 3 mile radius of the Property.

Yuba City boasts a plethora of amenities that cater to the diverse needs of its residents and businesses alike. From shopping centers and recreational facilities to educational institutions and healthcare services, the city offers a comprehen-

sive array of amenities that enhance its quality of life and economic appeal.

It is highly likely the 13 acre site, with marquee signage easily visible from Highway 99, would enjoy visitation numbers that rival, or even exceed, neighboring retail centers.

Retail establishments ranging from local boutiques to national chains dot the cityscape, providing residents with convenient access to a wide variety of goods and services. Additionally, Yuba City's vibrant dining scene offers a diverse culinary experience, with restaurants, cafes, and eateries serving up flavors from around the world. For recreation and leisure, the city offers numerous parks, sports facilities, and cultural attractions. Whether it's enjoying a picnic in the park,

hitting the trails for a hike, or catching a performance at the local theater, there's no shortage of activities to suit every interest and age group. Yuba City is also home to reputable educational institutions, including schools, colleges, and vocational training centers, providing residents with access to quality education and lifelong learning opportunities. Furthermore, the city's healthcare infrastructure, comprising hospitals, clinics, and medical specialists, ensures residents have access to comprehensive healthcare services close to home.

With its abundance of amenities, Yuba City offers a desirable lifestyle that attracts residents and businesses alike, making it an ideal place to live, work, and thrive.























## Yuba Sutter Mall arget, JCPenney, Ross,

Sam's Club

Starbucks

Walgreens, PetSmart, Shell,

/erizon. Lumberiack's. Planet Fitness The Dancing Tomato Sunsweet Growers

Future Fitness, Chipotle, El Zarape

**Dutch Bros Coffee,** Mongolian BBQ, Los Charros, Kids Smile Dental, Happy Viking

**Beckwourth Park** 

**Sutter County Airport** 

Yuba City Animal Shelter El Toro Loco Market

Johnson's Bait & Tackle

Hertz Car Rental

Remodel and 40,000 SF addition

Proposed 4 story hotel 911 Gray Avenue

Walmart Supercenter The Home Depot, Walgreen's, Applebee's, Ulta, Buffalo Wild Wings

Proposed 6 single

family homes

217 Affordable Units

Project Homekey

Proposed 4-Story 91 Room Hotel

hood Market

Holiday Inn Express, Sutter Buttes Brewing, KFC, **Bridge Elementary** 

Sutter County Fairgrounds

Proposed 2 new 6 unit

## **NEARBY AMENTIES**

7-Eleven Ace Hardware Adidas Outlet

American Eagle Outfitters

Applebee's AT&T Store AutoZone

Banana Republic Barnes & Noble

Bath & Body Works Best Buy Big Lots

**Brewbakers Brewing Butcher Boy Meats** 

Burlington

Carter's Casa Lupe Mexican

Restaurant

Chick-fil-A Chipotle Mexican Grill

Claire's

Costco Wholesale

CVS Pharmacy

Dancing Tomato Café Dick's Sporting Goods Dhillon's Pizza Factory

Dollar General Dollar Tree

Dunkin'

Express Famous Footwear Foot Locker

Forever 21 GameStop

Gaia House of Healing Gap

H&M

Harley's Pub & Casino HomeGoods

JCPennev Jimmy John's

Jo-Ann Fabric and Craft

Kav Jewelers Kohl's

Lane Bryant

Lowe's Macv's

Marshalls McDonald's Men's Wearhouse

Michaels

Napa Auto Parts Nordstrom

Office Depot Oishi Sushi & Grill

Old Navy Olive Garden

O'Reilly Auto Parts PacSun

Panda Express Panera Bread Party City

Petco PetSmart Pier 1 Imports

Pizza Hut Red Robin

Ross Dress for Less

Rue21 Sally Beauty

Sears

Sephora Sherwin-Williams

Shortstop Market Sperbeck's Nursery

Sportsman's Warehouse

Starbucks Subway

Sunrise Health Foods Sutter Street Taqueria Sri Sai Fresh Indian Grill

Target

The Children's Place The Cookie Tree The Dog House Grill The Home Depot

The Peach Tree Health Clinic

The UPS Store Tillvs

Top That Frozen Yogurt Ulta Beauty

Verizon

Victoria's Secret

Walgreens Walmart

Wendy's Wet Seal

White House Black Market

WinCo Foods Wingstop Wireless World

World Market Xfinity Store Xpress Lube Yankee Candle

Yuba City Cyclery Zales

Yogurtland

Pete's Brewhouse, Taco Bell, Wendy's, Gray Ave Middle School Chevron, Geweke Ford Joann Fabric, Kohl's & Kia, AJ's Sandwiches,

> Cinemark, Dollar Tree Thrifty, Carls Jr, Napa Auto Parts, Case Lupe,

Sutter Inn, Mercados \$10.2M 4-lane corridor

Yuba City High School

WinCo Foods **IHOP**, Big Lots Starbucks, Taqueria In-Shape Fitness

**Yuba City Racquet Club** 

Salsa Fresh Mexican Grill, The Buzz Smoke

Shop, Temple of Groom

New 2,400 SF building for welding & wood shop

Rooter & Plumbing

Proposed 50 affordable senior housing units RHA entitled affordable rental units

Subway, Little Caesars
Pizza, Autos Plus,
Mango Furniture, John's
Ronter & Diumbia

Valley Fine Foods. Hawkins Exteriors, Yuba City Scrap & Steel, Big Bazzar Proposed new truck facility

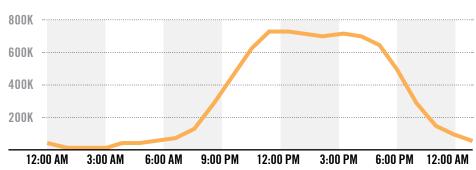
DEVELOPMENTS



DATA BITES

#### **Heart of Yuba City Surrounded by Retail & Residents**

Potential Customers at Nearby Yuba Sutter Marketplace - Total 2023 Visits by hour





Average Household Income 5-mile radius of property

52% Renter

Occupied Households

#### **Nearby Psychographic Profile**



#### **Bourgeois Melting Pot**

Middle-aged, established couples living in suburban homes



#### **Singles & Starters**

Young singles starting out and some starter families living a city lifestyle



#### **Family Union**

Middle income, middle-aged families living in homes supported by solid blue-collar occupations

**Experian Mosaic (Customer Segmentation)** 

2010: 139,747

2023: 155,350

**162,291** Projected

2-mile radius

48%

0wner

Occupied Households

**Nearby Population** 

5-mile radius of property

2028:

### Levels

36%

Advanced Degree

**Nearby Businesses** 

1-mile radius of property



Placer Al Costar 2024



5-mile radius of property



## Education

11%

Some College Bachelor Degree

5%





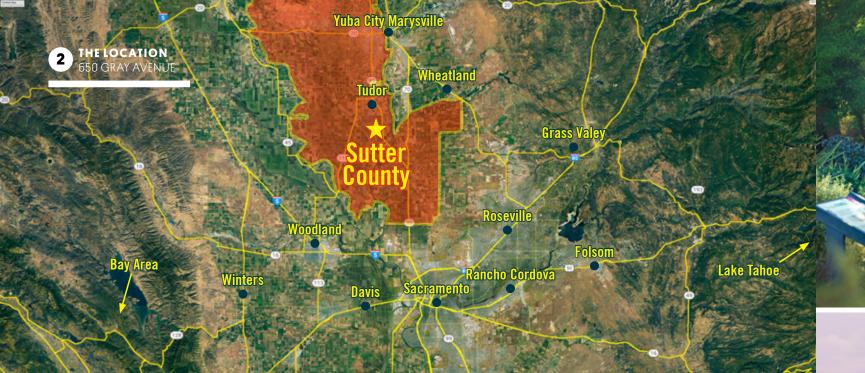














### **SUTTER COUNTY'S CENTRAL LOCATION**

Nestled in the heart of Northern California, Sutter County and Yuba City offer a distinct blend of charm, economic vitality, and natural beauty. While not as widely recognized as some of the state's larger cities, they hold their own unique appeal.

Sutter County and Yuba City boast a stable economic environment, thanks in part to their proximity to Sacramento, the capital of California. This proximity provides access to governmental resources and opportunities, contributing to the region's overall economic stability.

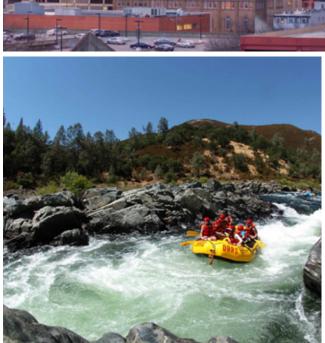
ty make them ideal for agricultural pursuits.

Farmers in the region cultivate a variety of crops, including rice, almonds, walnuts, and peaches. Agriculture not only provides a significant source of income and employment but also supports related industries such

as food processing and distribution.

But what truly sets Sutter County and Yuba City apart is their natural surroundings. Surrounded by picturesque landscapes and recreational opportunities, they appeal to outdoor enthusiasts seeking adventure in the nearby Sierra Nevada mountains, serene escapes to Lake Tahoe, or exploration in the natural beauty of Yosemite National Park.

Affordability is also a significant draw. Unlike neighboring regions with exorbitant housing costs, Sutter County and Yuba City offer more reasonable living expenses without sacrificing access to cultural and entertainment amenities. This affordability, coupled with job growth in sectors like professional services, hospitality, and healthcare, has attracted newcomers seeking a high quality of life without the high price tag.





Redding

San Francisco

Fresno





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