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Section One: The Opportunity

TOMATO ALLEY



# THE OPPORTUNITY

 $\pm 3,234$ 

009-0131-033-000

915/917 TOMATO ALLEY APN

009-0131-034-000

919/921 TOMATO ALLEY APN

## ONE OF A KIND OPPORTUNITY NEAR MAJOR DOWNTOWN DEVELOPMENTS

915-921 Tomato Alley (the "Property") is a wonderful, fully entitled opportunity for development of single-family homes with auxiliary dwelling units. The Property consists of two (2) parcels, APN 009-0131-033-000 and 009-0131-034-000, approximately  $\pm$  3,234 square feet of land, centrally located in the Southside Park area of Sacramento. The Property is a vacant and rectangu-

lar shaped lot, measuring approximately 40 feet frontage along Tomato Alley and is approximately 80 feet deep. The Property is zoned R-1-SPD. Development standards, allowable uses, etc. are available via the City Of Sacramento at https://www.cityofsacramento.org/Community-Development/Planning/Current-Planning/Zoning.

Property is one of the few, rare undeveloped lots in Downtown Sacramento. The Property benefits from proximity to major development projects in Downtown Sacramento such as the Ice Blocks, DOCO, the Golden 1 Center and the R Street corridor. Nestled between Interstate 80 and 5, Broadway, 15th and 16th Street. Access to the great Sacramento Area is just moments away.



Located in a Qualified Opportunity Zone, the



## **PROPERTY DETAILS**

Address: 915-921 Tomato Alley, Sacramento, California, CA 95814

**Parcel Number:** 009-0131-033-000 (915/917 Tomato Alley)

009-0131-034-000 (919/921 Tomato Alley)

 Price:
 \$555,000

 Lot Size (SF):
 ± 3,234 SF

 Zoning:
 R-1-SPD

## Investment Highlights:

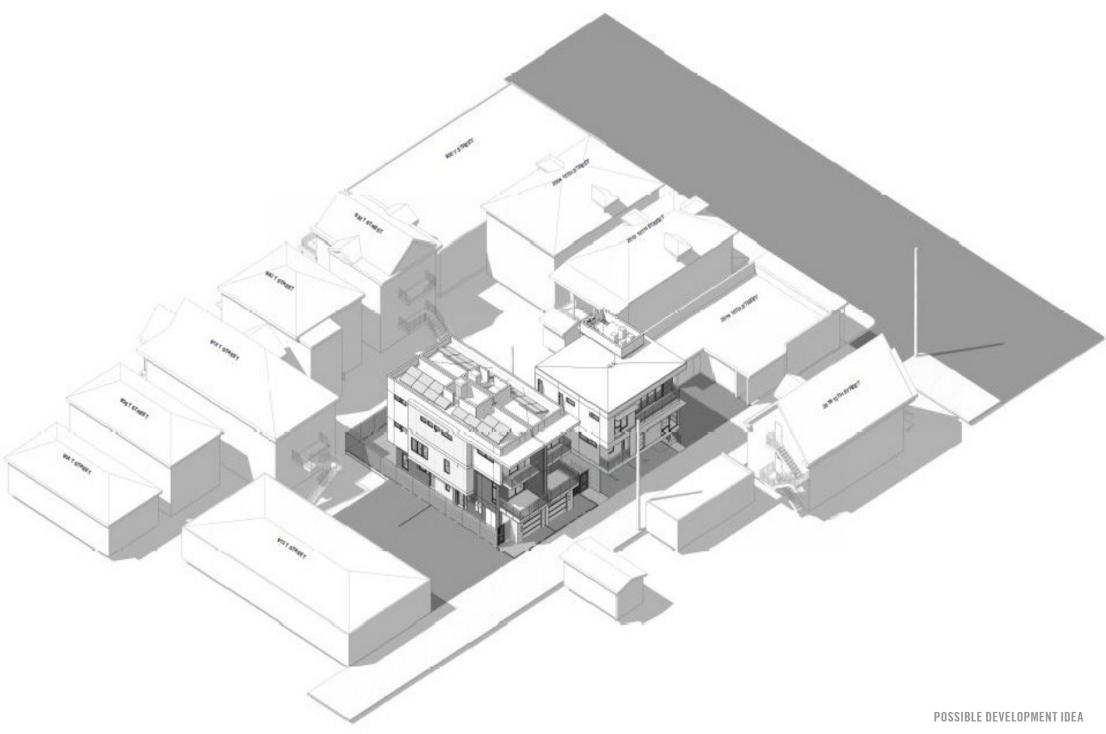
Opportunity Zone Infill Development Site Rare Vacant Lot on High-Traffic Corridor Central Location to Downtown and Midtown

Proximity to Calpers, Golden 1 Center, DOCO, R Street Corridor

\*Current construction financing may be assumable, subject to lender approval

Section One: The Opportunity

TOMATO ALLEY





# R STREET CORRIDOR

10+
NEARBY DEVELOPMENTS

1,000+
NEW HOUSING UNITS

75+
NEARBY AMENITIES

G LINITS NEARRY

## URBAN SACRAMENTO'S MOST VIBRANT CREATIVE AND MIXED-USE DISTRICT

R Street, an avenue of old industrial warehouses, has been transformed into a community of high-end office workers, artisans, restaurants and residents. Since 2016, thousands of new residential units have been added to the immediately area. Midtown, already recognized nationally as one of the most walkable business/residential neigh- borhoods in America, unofficial home of the farm-to-fork movement and home to over 100 restaurants and eateries, became even more popular with rents soaring into the upper \$42 per SF annual range and vacancies diminishing to under 4%. Residential rents which had historically hovered below \$2 per square foot escalated to \$3.50+ per SF for best-inclass properties.

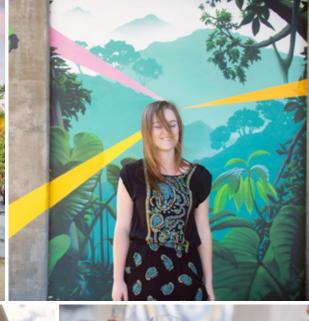
The R Street Corridor is the creative epicenter of downtown thanks to the medley of artists, designers,

and creatives residing and working in the corridor. R Street is a uniquely urban neighborhood that offers a variety of housing, dining and entertainment choices with more on the way. Part of the excitement behind R Street's emergence as a vibrant and distinctive district rests in the area's unique history as the State's first railroad and industrial corridor. Many brick buildings, landmarks, and street elements still reflect the former rail-based business activity that existed for over century. Now, instead of warehouses and industrial shops, R Street's historic structures are now home to some of the best dining, cocktails, entertainment, art and design that Sacramento has to offer.

R Street is the place to be for specialty boutiques. The WAL Public Market alone offers vintage clothing and home goods, music, handmade shoes, and

Moroccan rugs just to name a few. If there's one thing you can count on when exploring R Street, its variety. Whatever you're craving, from heaven in a bowl to the finest craft beer, R Street is sure to be the highlight for any foodie. Some of R Street's more notable restaurants include Beast + Bounty. Mendocino Farms, Device Taproom, Mas Taco, Fish Face Poke Bar, Bottle and Barlow, Shady Lady, Plant Power Fast Food, Market 515, Fox & Goose, and Iron Horse Tavern. In addition to enjoying the abundance of regional dining flavors, you can find the hippest local and national music acts at a number of R Street venues highlighted by Ace of Spades, Sacramento's premier small concert venue. Amenities and services are part of what makes the R Street Corridor not just a place people want to visit, but where they want to work and live.





















# **OPPORTUNITY ZONE**

The Property is situated within an Opportunity Zone, an economic development tool added to the tax code by the Tax Cuts and Jobs Act of 2017. The tool, which was created to spur development in underserved communities, provides attractive capital gains deferment for qualifying properties.

While the program was designed to help underserved

and blighted communities, the legislature also extended the zones in growing and robust markets, such as Midtown, Sacramento. As such, an investor can realize the tax benefits of the Opportunity Zone, but with little risk or downsize, because the project is located in the epicenter of Midtown.

To qualify for the tax benefits, an Opportunity Zone

investor must make improvements to the property equal in cost to the acquisition price within 30 months. Whether the buyer redevelops the existing building or constructs a new building on the land, the influx of new capital into the project will surely match the acquisition price, thus making the Property a perfect Opportunity Zone redevelopment project.

# TAX BENEFITS

### TEMPORARY DEFERRAL

Capital Gains from the sale of any asset (if reinvested in 180 days) are deferred until the sale of the new investment, or December 31, 2026, whichever is earlier.

### STEP-UP IN BASIS

Any investment reinvested and held for 5 years gets tax gets a tax basis increase of 10% and any investment held for 7 years gets a tax basis increase of 15%.

### PERMANENT EXCLUSION

Investments held for 10 years will pay no capital gains tax on the post acquisition gains. This permanent exclusion applies ontly to the gains accrued in the OZ Fund.















Section Two: The Location TOMATO ALLEY







# **NEARBY AMENITIES**

915-921 Tomato Alley has one of the finest locations in the highly-desirable midtown submarket of Sacramento and is within easy walking distance of virtually every significant landmark in Sacramento's urban core:

#### POPULAR RESTAURANTS NEAR 915-921 TOMATO ALLEY (NOT ALL ARE MENTIONED HERE):

Chipotle

Cornerstone

Darling Aviary

Der Biergarten

Eatuscany Cafe

Elixir Bar & Grill

Federalist Public House

Fieldwork Brewing Co.

Fox & Goose Public House

Ginger Elizabeth Chocolates

FishFace Poke Bar

Faces

Fit Eats

Grange

Highwater

Ice Blocks

I Love Teriyaki

Identity Coffee

Iron Horse Tavern

Frank Fat's

Crepeville

1100 R Street 15R 58 Degrees & Holding Co. 1724 10th Street 10R Ace of Spades Aioli Bodega Espanola Art of Toys Azul Mexican Badlands Bar West Bento Box BevMo Bike Dog Bottle & Barlow Broderick Midtown Burger Patch Burgers and Brew Cafe Bernardo Cantina Alley Centro Cocina Mexicana

Kru Japanese Kupros Craft House Lowbrau Love Child Lucca Luna's Cafe & Juice Bar Mango's/Burgertown Make Fish Market 5-ONE-5 Mercantile Saloon Metro Kitchen & Drinkery MidiCi Neapolitan Pizza Mikuni Sushi Monkey Bar Morgan's Mill Mulvaney's B&L N Street Cafe Nekter

Jack's Urban Eats

Karma Brew

Jamie's Broadway Grill

Old Soul Coffee Shoki Ramen House Pachamama Coffee Coop Squeeze Burger Paesano's Tank House BBQ Tapa the World Paragary's Plant Power Fast Food Tea Cup Cafe Portofino's Temple Coffee Press Bistro Thai Basil Pronto Pizza Thai Canteen Pushkin's Bakery The Golden Bear Q Street Bar & Grill The Mill Coffee House R15 The Porch Red Rabbit The Rind Rick's Dessert Diner The Waterboy Riverside Clubhouse Tres Hermanas Roxie Deli and Barbecue University of Beer Ruhstaller Vic's Ice Cream Sakamoto Waffle Square Country Kitchen Sauced BBQ & Spirits Warehouse Artist Lofts (WAL) See's Candies Yogurt a GoGo Selland's Zelda's Pizza Shady Lady Zocalo



Section Three: Sacramento TOMATO ALLEY



# SACRAMENTO

15.3 MILLION
ANNUAL REGIONAL VISITORS

71,335
DAYTIME EMPLOYEES

215+

BARS / RESTAURANTS

## CALIFORNIA'S FASTEST-GROWING METROPOLITAN AREA!

While the Golden 1 Center has expedited urban renovation on the K Street Grid, the renaissance of Sacramento's urban sectors surrounding the K Street Grid has been underway for several years now. Residential migration to the higher density urban cores is a phenomenon easily recognizable in Tier 1 population centers like New York, Chicago, Philadelphia, and in California, Los Angeles, San Francisco and San Diego. This same pattern is now beginning in

Tier 2 population centers like Portland, Denver, San Antonio and Sacramento.

The urban core of Sacramento (Downtown and Midtown) is the most desirable business location the Sacramento region and easily boasts the lowest combined commercial vacancy rate, hovering between 5-8%. This figure is impressive when factoring in many buildings marketed as "available" that are functionally obsolete and non-compliant. The ur-

ban core is the perfect fusion of multi-generational locally owned business, organic youth infused retail and services, a healthy dose of carefully selected national and regional retailers, the best restaurants east of the Bay Bridge, an eclectic mix of high-end demographic occupations all magically embedded in a landscape of unique older buildings and mature trees and flora.













# SACRAMENTO DATA BITES

## **SACRAMENTO OFFICE VACANCY:**

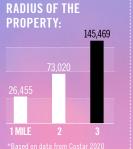


### SACRAMENTO'S CITY RANKINGS

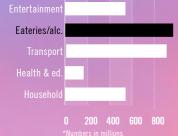
### #1 Happiest workers in midsized cities

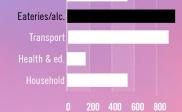
#### NUMBER OF ANNUAL CONSUMER SPENDING **EMPLOYEES** THE PROPERTY: WITHIN VARYING

SACRAMENTO REGION ANNUAL SALARY BREAKDOWN:



# WITHIN A ONE MILE RADIUS OF

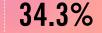




# 1 MILE RADIUS OF THE PROPERTY:



#### 48% Public Admin. & Sales



LARGEST EMPLOYMENT INDUSTRIES WITHIN

**19%** Other

WALK SCORE:

55



# **DEMOGRAPHICS**

## SURROUNDING AREA

	2 Mile Radius	5 Mile Radius
Population (2020)	68,716	361,165
Median Age (2020)	38.6	35.8
Households (2020)	35,220	145,100
Household Projection (2025)	36,930	151,468
Median Home Value	\$497,545	\$381,534
Avg. Household Income	\$89,603	\$80,659
Median Household Income	\$65,169	\$58,463
Traffic Counts (13th and R St.)	4,118 cars per day	

## EMPLOYMENT DEMOGRAPHICS

	2 Mile Radius	5 Mile Radius
Number of Daytime Employees	128,633	278,512
Number of Businesses	9,244	23,629
Employees per Business	14	12
Total Consumer Spending	\$830.4M	\$3.5B
Avg. Spending per Capita	\$12,084	\$9,728
Avg. Household Income	\$89,603	\$80,659







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