

SACRAMENTO'S URBAN LIFESTYLE REIMAGINED AND REDEFINED

CIAL REA

Heller Pacific



lce Blocks

TURTON COMMERCIAL REAL ESTATE

2131 CAPITOL AVENUE, STE 100 SACRAMENTO, CA 95816 916.573.3300 | TURTONCOM.COM

AARON MARCHAND SENIOR VICE PRESIDENT - LIC. 01711650

| SENIOR VICE PRESIDENT - LIC. 01/11650 916.573.3305 | Aaronmarchand@turtoncom.com

SCOTT KINGSTON Senior Vice President - Lic. 01485640

SENIOR VICE PRESIDENT - LIC. 0148564(916.573.3309 Scottkingston@turtoncom.com

CUSHMAN & WAKEFIELD

DAVID SCANLON SENIOR DIRECTOR - LIC. 01499249 415.658.3612 DAVID.SCANLON@CUSHWAKE.COM

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THE PROPERTY

25 RETAILERS 70,000 SF OF RETAIL

APARTMENTS

145

95,000 **SF OF CREATIVE OFFICE**

3 **CITY BLOCKS**

RETAIL. RESTAURANTS. OFFICE. RESIDENTIAL.

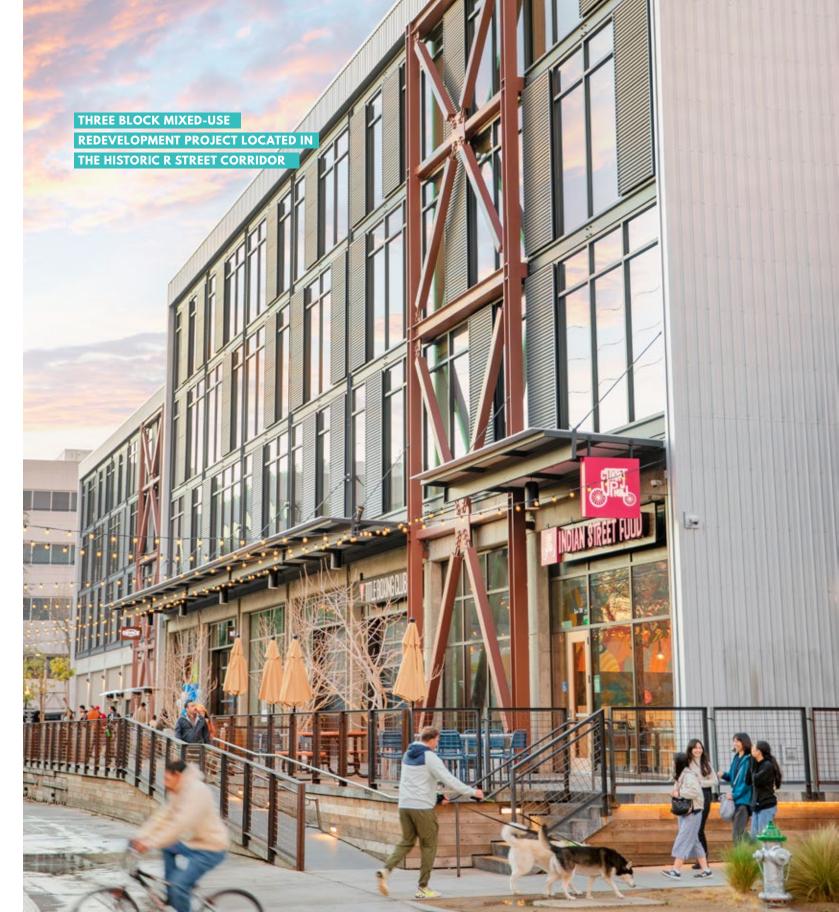
The Ice Blocks is a three block mixed-use redevelopment project located in the historic R Street Corridor that features 70,000 square feet of retail, which is Midtown's largest collection of retail boutiques and restaurants, as well as 145 fully leased luxury apartments and 100,000 square feet of creative office space.

Sacramento's enterprising spirit and creative culture has been exemplified in Ice's contemporary architecture, public art pieces and thoughtful community gathering space. Ice Blocks' eclectic mix of shops, restaurants, offices and apartments have rejuvenated this now thriving industrial district.

R Street, the home to the Ice Blocks, is an avenue of old industrial warehouses that have been transformed into a community of high-end retail shops, restaurants, residential units and creative office space. In the last five years, hundreds of new residential units have been added to the immediate area. Midtown, already recognized nationally as one of the most walkable business/residential neighborhoods in America, unofficial home of the farm-to-fork movement and home to over 100 restaurants and eateries. has become even more popular thanks to the medley of artists, designers, and creatives residing and working in the corridor. Part of the

excitement behind R Street's emergence as a vibrant and distinctive district rests in the area's unique history as the State's first railroad and industrial corridor. Many brick buildings, landmarks, and street elements still reflect the former rail-based business activity that existed for over a century. Now, instead of warehouses and industrial shops, R Street's historic structures are now home to some of the best dining, cocktails, entertainment, art and design that Sacramento has to offer.

Only one retail/office space remains at the Ice Blocks. Once it is gone, it is gone. There's nothing like the Ice Blocks in Sacramento.



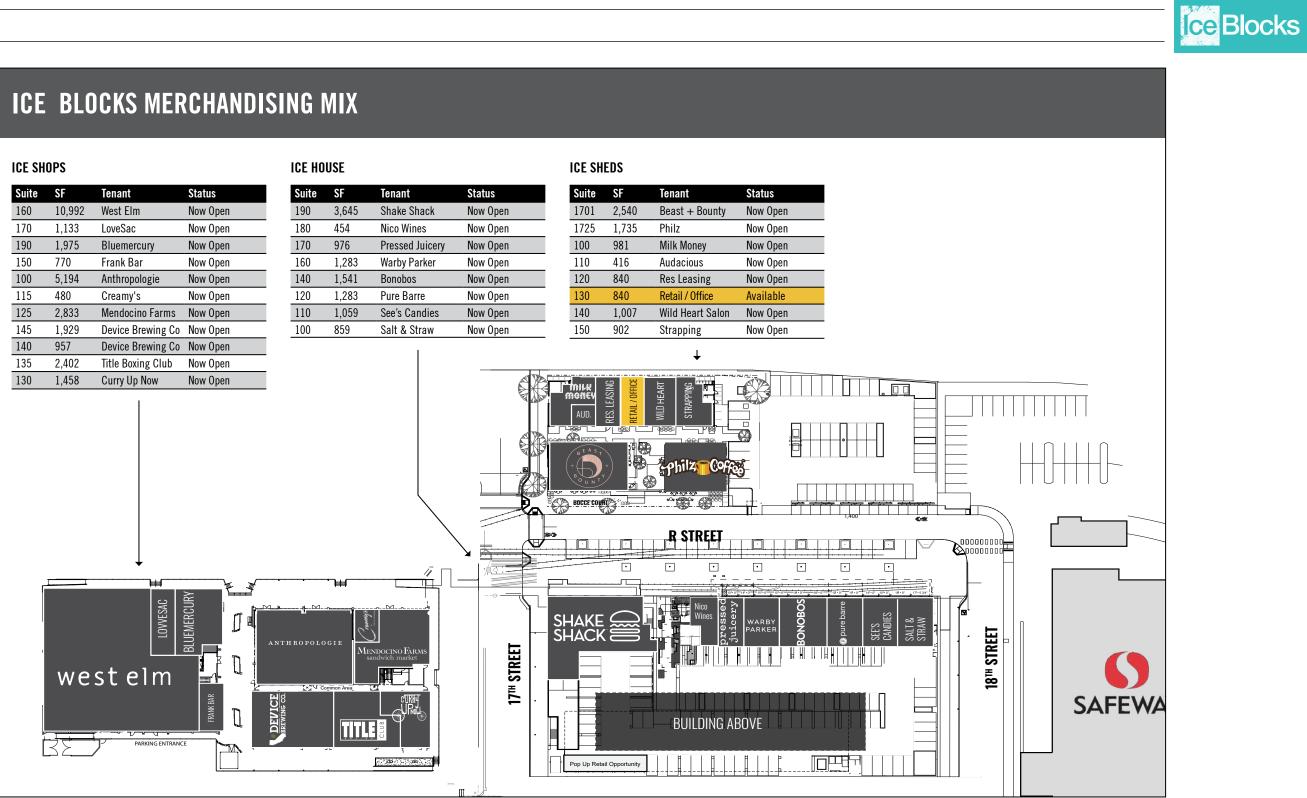
* AS OF JULY 2023

THE RETAILERS

Suite	SF	Tenant	Status
160	10,992	West Elm	Now Open
170	1,133	LoveSac	Now Open
190	1,975	Bluemercury	Now Open
150	770	Frank Bar	Now Open
100	5,194	Anthropologie	Now Open
115	480	Creamy's	Now Open
125	2,833	Mendocino Farms	Now Open
145	1,929	Device Brewing Co	Now Open
140	957	Device Brewing Co	Now Open
135	2,402	Title Boxing Club	Now Open
130	1,458	Curry Up Now	Now Open

Suite	SF	Tenant	Status
190	3,645	Shake Shack	Now Open
180	454	Nico Wines	Now Open
170	976	Pressed Juicery	Now Open
160	1,283	Warby Parker	Now Open
140	1,541	Bonobos	Now Open
120	1,283	Pure Barre	Now Open
110	1,059	See's Candies	Now Open
100	859	Salt & Straw	Now Open

Suite	SF	Tenant	Status
1701	2,540	Beast + Bounty	Now Open
1725	1,735	Philz	Now Open
100	981	Milk Money	Now Open
110	416	Audacious	Now Open
120	840	Res Leasing	Now Open
130	840	Retail / Office	Available
140	1,007	Wild Heart Salon	Now Open
150	902	Strapping	Now Open







THE OPPORTUNITY

SPACE 1: ICE SHED

ADDRESS: 1715 R STREET, SUITE 130

SIZE: \pm 840 SF WITH SHARED COURTYARD

This ready-to-go second generation space, located in the courtyard of block 3 near Philz Coffee and Beast + Bounty is perfect for a wide variety of uses including soft goods, personal services or office space. The timber ceiling, concrete floors and large storefront windows make this space seem far larger than its square footage numbers indicate. This is the last space available at Ice Blocks. Space currently in vanilla shell condition.



STE 120

THE LAST AVAILABLE SPACE!



PROPERTY DETAILS

Address: Building Size:

1715 R Street, Sa

Retail Space: ± 70,000 SF Residential Units: 142 (fully leased) Office Space: ± 95,000 SF (fully leased)

Available Retail / Office Space:

	1715 R Street Suite 130
	\pm 840 SF with shared courtyard
Bike Parking:	Available
Metering:	Separately Metered
Lease Rate:	\$3.00 - \$4.00 per SF NNN

Section One: The Property



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THE TENANTS

ICE BLOCKS HAS A DIVERSE AND COMPLEMENTARY TENANT MIX

14	4	5	2
DINING TENANTS	HOME TENANTS	FASHION TENANTS	FITNESS TENANTS



BEAST + BOUN

PHILZ COFFEE



CREAMY'S





CURRY UP NOW



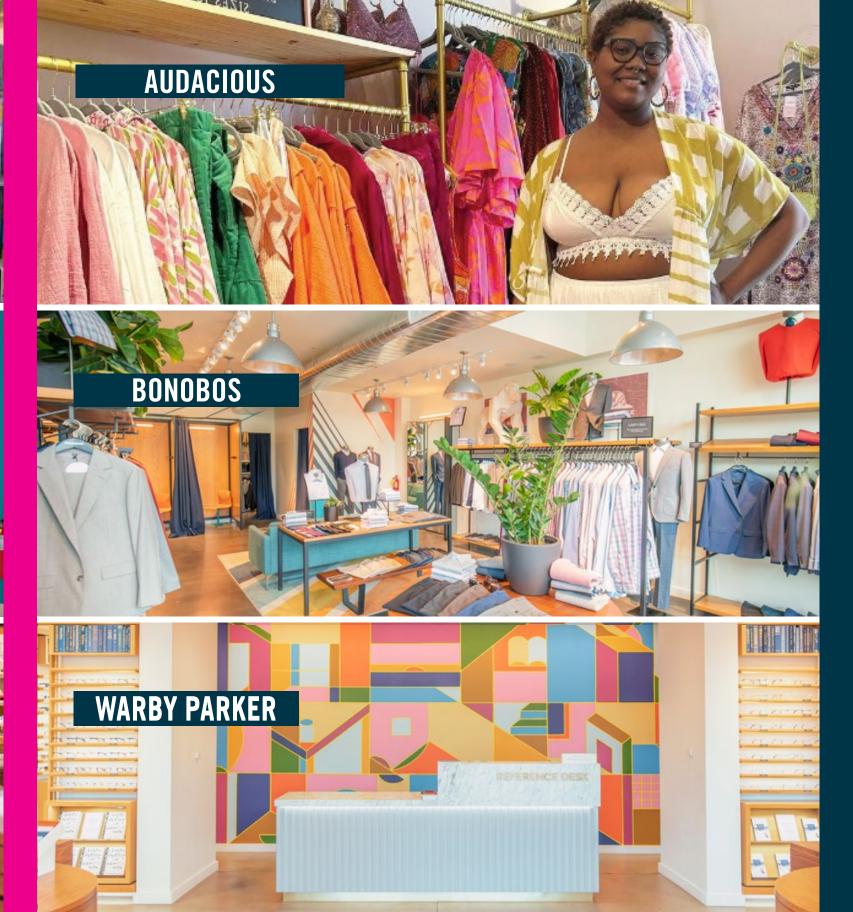
















MIDTOWN'S LARGEST COLLECTION OF RETAIL BOUTIQUES, CREATIVE OFFICES, **RESTAURANTS & LUXURY APARTMENTS!**





R STREET CORRIDOR

75+

10+ **NEARBY DEVELOPMENTS** 1,000+

NEW HOUSING UNITS NEARBY AMENITIES

URBAN SACRAMENTO'S MOST VIBRANT CREATIVE AND MIXED-USE DISTRICT

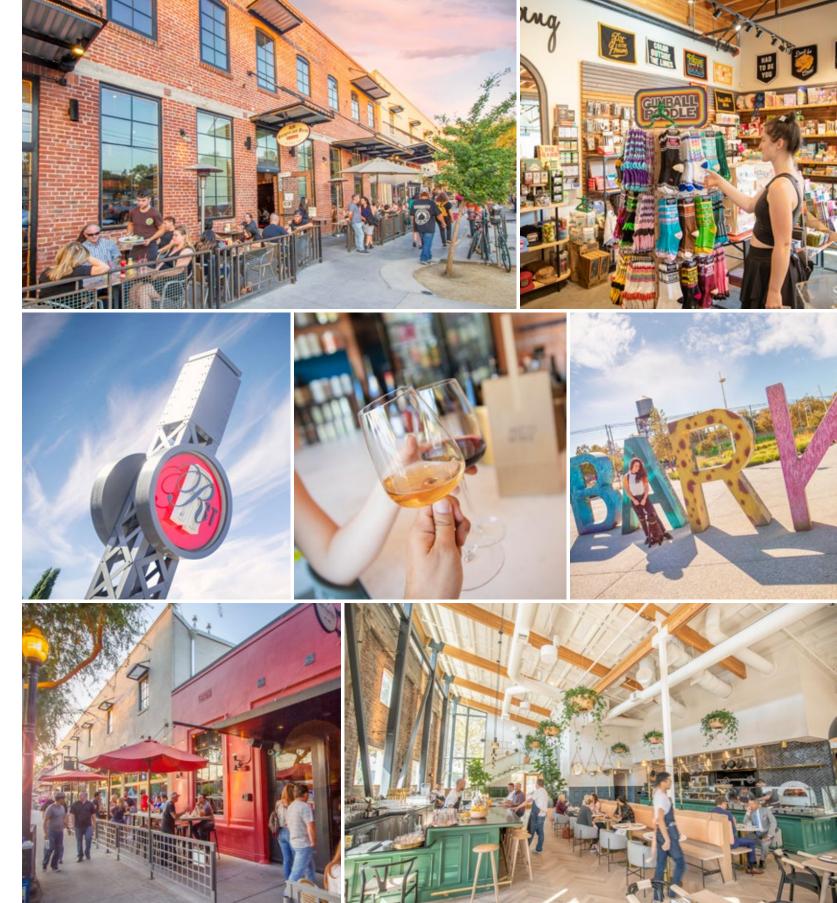
R Street, an avenue of old industrial warehouses. has been transformed into a community of high-end office workers, artisans, restaurants and residents. Since 2016, thousands of new residential units have been added to the immediately area. Midtown, already recognized nationally as one of the most walkable business/residential neigh- borhoods in America, unofficial home of the farm-to-fork movement and home to over 100 restaurants and eateries, became even more popular with rents soaring into the upper \$42 per SF annual range and vacancies diminishing to under 4%. Residential rents which had historically hovered below \$2 per square foot escalated to \$3.50+ per SF for best-inclass properties.

The R Street Corridor is the creative epicenter of downtown thanks to the medley of artists, designers,

and creatives residing and working in the corridor. R Street is a uniquely urban neighborhood that offers a variety of housing, dining and entertainment choices with more on the way. Part of the excitement behind R Street's emergence as a vibrant and distinctive district rests in the area's unique history as the State's first railroad and industrial corridor. Many brick buildings, landmarks, and street elements still reflect the former rail-based business activity that existed for over century. Now, instead of warehouses and industrial shops. R Street's historic structures are now home to some of the best dining, cocktails, entertainment, art and design that Sacramento has to offer.

R Street is the place to be for specialty boutiques. The WAL Public Market alone offers vintage clothing and home goods, music, handmade shoes, and

Moroccan rugs just to name a few. If there's one thing you can count on when exploring R Street, its variety. Whatever you're craving, from heaven in a bowl to the finest craft beer, R Street is sure to be the highlight for any foodie. Some of R Street's more notable restaurants include Beast + Bounty, Mendocino Farms, Device Taproom, Mas Taco, Fish Face Poke Bar, Bottle and Barlow, Shady Lady, Plant Power Fast Food, Market 515, Fox & Goose, and Iron Horse Tavern. In addition to enjoying the abundance of regional dining flavors, you can find the hippest local and national music acts at a number of R Street venues highlighted by Ace of Spades. Sacramento's premier small concert venue. Amenities and services are part of what makes the R Street Corridor not just a place people want to visit, but where they want to work and live.





NEARBY DEVELOPMENTS

The Ice Blocks is situated in the path of development near R Street. This part of town is expereincing an urban renaissance, with new mixed-use towers replacing vacant lots and blighted warehouses.

1430 Q Street - 15th and Q Street

Retail: 9.000 SF **Completion Date:** Q1 2020

Notes:

1430 Q is the newest development along the R Street corridor and is centered in Sacramento's Fremont Park neighborhood. The building is a transit-oriented development thanks to the proximity of the 16th Street light rail station. 1430 Q boasts modern features for modern urbanites: bike storage, a fitness center, pet washing station, and a rooftop terrace providing spectacular views of the city.

Warehouse Artist Lofts (WAL) - 11th and R Street

Retail:	Residential:	Completion Date:
6,000 sf	116 affordable units	2015

Residential:

75 luxury units

Notes:

The transit-oriented development includes adaptive reuse of the historic Lawrence Warehouse, a six-story structure built in 1914. Warehouse Artist Lofts is a mixed-use, mixed-income community for artists located in downtown Sacramento's Historic R Street District. The community includes 116 rental apartments, ranging from studios to three-bedroom units, and ground floor commercial/retail space.

Q19 - 19th and Q Street

Retail:	Residential:	C
1,985 sf	68 luxury units	2

Completion Date: 2019 **Other:** TCRE sold this project

Notes:

Q19 is Midtown Sacramento's newest and most progressive Mixed-Use Multi-Family Residential Property. Enjoying a AAA location in the heart of Midtown, Q19 is a 4-story mid-rise project comprised of 33 Studio, 26 one-bedroom and 9 two-bedroom luxury apartment units in addition to 1,985 SF of retail.





1430 Q Street





20 PQR - 20th and Q Street

Retail: **Residential:** None 32 townhomes

Completion Date: 2017

Notes:

The 20PQR community consists of 32 detached townhomes, complete with a unique roof deck option for skyline views and private outdoor living. 20PQR townhomes range in size between 1700-1900 square feet and are priced from the low-mid \$600,000's.

1717 S Street - 17th and S Street

Retail: TBD

Completion Date: 2021/22

Notes:

A new mixed-use residential project, 1717 S, is slated to be a housing project that will provide 159 mixed income units. Spearheaded by the late Ali Youseffi, who also developed projects such as the Warehouse Artists' Lofts (also known as The WAL) and The Hardin, 1717 S will add to the much needed inventory of affordable housing.

1500 S Street - 15th and S Street

Retail:	Residential:	Completion Date:
13,000 SF	76 units	2022

Residential:

159 units

Notes:

This mixed-use project will house 76 residential units sitting above 13,000 sf of commercial space. There will be a mix of one, two, and three bedroom units. It is currently under construction.



Albright Village - 13th and U Street

Retail:	Residential:	Completion
None	14 units	TBD
Notes:		

The project will have 14 three-story units, with floor plans of 1,700 and 1,900 square feet. Distinguishing characteristics include private yards for every home, decks or balconies on every upper floor and garages big enough for more than one vehicle. All homes are also planned to be entirely electric.

Press @ Midtown Quarter - 21st and Q Street

Retail:	Residential:	Completion Da	
8,600 SF	277 units	Q2 2020	

Notes:

Situated on the block of 21st Street between Q and R Streets, with 21st being a high traffic one-way street into the grid, the corner location benefits from visibility from over 20,000 cars per day. As with cars traveling up Q Street and 21st street, the building is located on the "driver's side" of the street thus creating maximum exposure for any user. Developer: SKK.

Market 5-ONE-5 - 9th and R Street

Retail:	Completion Date:
11,200 SF	2018

Notes:

This 11,200 sq. ft. project is a grocery store reminiscent of a neighborhood corner market that falls under the Raley's family of grocery stores. The store features both conventional and specialty groceries with an emphasis on natural and organic products. The project also includes restaurant space, and outdoor seating.

Date:

Date:





SACRAMENTO

15.3 MILLION ANNUAL REGIONAL VISITORS 71,335

215+ BARS / RESTAURANTS

CALIFORNIA'S FASTEST-GROWING METROPOLITAN AREA

Sacramento is the Capitol of California, the fifth largest economy in the world. While perhaps not considered as prolific as many of the tourism-based cities in California such as San Francisco, Los Angeles and San Diego, being the hub of California's governmental structure provides an incredible amount of economic stability throughout the region. In addition, Sacramento is being increasingly recognized as an outdoor enthusiast's dream city with its remarkably central

location to Lake Tahoe, the Sierra's, Yosemite and the Coast.

In a recent study completed by WalletHub for National Nutrition Month, Sacramento was ranked the 5th healthiest city in the United States among 100 large cities (ranking higher than the likes of Denver, Colorado Springs, San Francisco, Portland, Austin, San Antonio and Seattle). Forbes magazine ranked Sacramento as the 10th healthiest city in the United States versus all cities. A big part of this recognition stems from the cities' proximity to the American River. Hiking trails and white-water rafting abound along the American River as well as one of Sacramento's crown jewels - the 32-mile American River Bike Trail which runs entirely along the river from Beal's State Park to Discovery Park where it conjoins with the Sacramento River to Old Sacramento on the riverfront (a ston'es throw from the Subject Property).



THERE'S A REASON EVERYONE IS COMING HERE.

SACRAMENTO DATA BITES

Urban Sacramento is the perfect blend of carefully curated local and national retail embedded in a landscape of unique older buildings, mature trees, and a burgeoning mural scene. Business owners, residents, and investors near and far have flocked to the center of Sacramento's art, music, and cultural scene to cash in on this fruitful submarket. In July 2020, Sacramento was the most popular migration destination in the U.S, with more than half of home searches coming from buyers outside of the area (Redfin). In 2023 Forbes named Sacramento the best place to live in California. Attracted by the affordability of real estate, lower cost of living and booming Downtown, many have found that Sacramento is an ideal location to achieve a turnkey live-work-play lifestyle.



SACRAMENTO'S CITY RANKINGS: #1 Best Place to Live in CA

#1 Happiest Workers in Midsized Git

#4 Best Cities for Nerds
#5 U.S. Cities with Fastest Growth in Tech Jobs
#5 Bike-friendly Cities
#6 Nation's Greatest Cities for Food Lovers
#7 Best Place to Raise Active Children
#9 City with Best Connectivity in U.S.
#9 City for Happiest Young Professionals
#10 Best City for Women in the Workforce
#10 Most Hipster City in America
#10 Best Cities for Coffee Snobs

POPULATION Greater Sacramento Region

2,623,204

PERCENTAGE OF POPULATION WITH A DEGREE OR SOME COLLEGE:

NUMBER OF Employees Within Varying Radius of the state



WITHIN ONE MILE OF THE STATE CAPITOL: Entertainment

ANNUAL CONSUMER SPENDING



COST OF LIVING INDEX - \$100,000 BASE SALARY Move to sacramento from san francisco

Grocery will cost:	18.68% less
Utilities will cost:	17.94% less
Transportation will cost:	9.30% less
Healthcare will cost:	12.58% less

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SACRAMENTO LARGEST JOB COUNTS BY OCCUPATION:

Office & Administrative Support	14.20%	115,931
Sales	10.91%	89,063
Executive, Managers & Admin	10.58%	86,391
Food Preparation, Serving	6.12%	49,978
Business and Financial Operations	5.94%	48,500

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SACRAMENTO OWNERS VS. RENTERS

37.66% Renters

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